# **Applicants and Investments**



#### **Eligible Applicants**

- Pre-seed to early stage technologies in all major life sciences sectors
  - Diagnostics
  - Digital health/Bioinformatics
  - Medical devices
  - MedTech
  - Therapeutics
- Company must be incorporated and registered to do business in MA (at time of investment)
- One FTE employee (at time of investment)

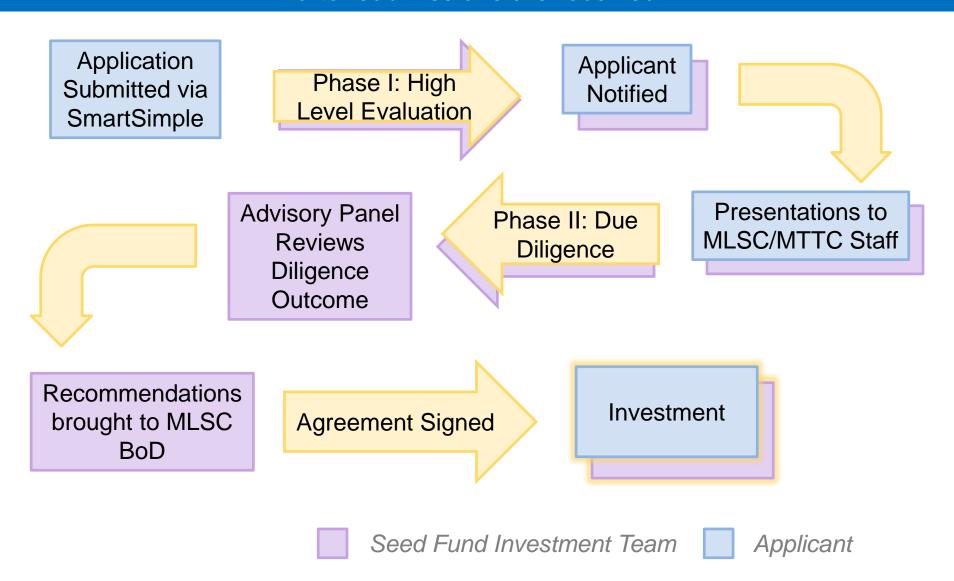
#### **About the Investment**

- Up to \$250,000 convertible notes
- Up to \$1M is available for Year 1
  - Looking to make 4-6 investments annually
- Short term debt instrument that converts to equity upon first priced round
  - Terms to include 2-3 year maturity, cap, discount
- MLSC will not act as a lead investor, not pricing rounds

### **Timeline**



# Applications will be accepted on a rolling basis, the following timeline outlines after submissions are received



### **Evaluation Criteria**



## An ideal awardee has the following characteristics:

- Addressing an unmet need for patients or healthcare systems
- Proprietary technology with clear value proposition
- Definable market opportunity including initial market and follow-on opportunity
- Realistic fundraising goals and timeline
- Understanding of appropriate near term milestones
- Dedicated team with plan to fill experience gaps
- Understanding of realistic pricing and appropriate reimbursement pathway
- Executable business model